



# Schluter®-Systems Opportunities & Understanding

**August 27, 2024**

**9:00 am- 5:00 pm**  
**Lunch 12:00 pm - 1:00 pm**

**Location:**  
**The Alloy A Doubletree by Hilton**  
**301 West Dekalb Pike**  
**King of Prussia, PA 19406**

This Retail Workshop was designed for our customers to gain a better understanding on how to market Schluter products in an increasingly competitive market.

Along with that, this Workshop is intended to help you become more efficient at the following:

- Basic selling techniques of Schluter product lines
- How to use the Schluter tools to make figuring your projects easier
- How to estimate a space for DITRA-HEAT
- Gain Estimation skills to increase conformability with creating complete itemized Schluter product quotes

**For more information please contact:**  
Ernest White at [ewhite@schluter.com](mailto:ewhite@schluter.com) or 410-618-6266



**Register online at [www.SchluterEvents.com](http://www.SchluterEvents.com)**

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